



PAHU-PAC  
Robert Ziff  
17 North Delmoir Avenue  
Morrisville, PA 19067

*“Do you hold the future of your profession in your hands?”*



Introducing...

**PAHU-PAC**  
**Pennsylvania Association of Health Underwriters**  
**Political Action Committee**

**Another Advocacy Tool**

The Pennsylvania Association of Health Underwriters (PAHU) has built a reputation as an association that has taken an important role in shaping governmental policies regarding the uninsured, promoting private sector solutions, promoting consumer-directed health insurance, encouraging citizen purchase of insurance as taking personal responsibility, and promoting insurance and financial understanding to legislators, staff, and the general public.

We have the grass roots. We have the lobbying capability. Now we have the ability to support our friends financially within the election process.

# FAQs About PAHU-PAC

## What is PAHU-PACs Purpose?

The purpose of the Pennsylvania Association of Health Underwriters Political Action Committee (PAHU-PAC) is to support Pennsylvania state legislators and legislative candidates who identify with and support the aims of our Association. Its purpose is not to "buy" votes. Rather, it is designed to cultivate a health insurance friendly legislature by assisting worthy incumbents and candidates.

## How Does It Work?

PAHU members, families, employees and friends within the industry invest in PAHU-PAC with their individual contributions. These individual contributions add up and are disbursed by decision of the Board of Directors.

## How Are Disbursement Decisions Made?

PAHU-PAC disbursements are made when a majority of the Board agrees that a legislator or candidate is worthy of support. The Board is elected yearly and must have representation from each local association. Criteria for support include a number of the following:

- Insurance background or licensed insurance producer
- Demonstrated vote or committee vote record
- Support from local PAHU members
- Leadership of House or Senate; member of a relevant committee such as the House Insurance Committee or Senate Banking & Insurance Committee
- Dynamics of a particular race of district; Is it winnable?
- Preference is given to having local members attend local legislative district events versus higher-priced Harrisburg political fundraisers.
- Disbursements are made to both Democrats and Republicans.

## PLEASE NOTE

Only individual investments in PAHU-PAC may be accepted. It is against Pennsylvania state law for PAHU-PAC to receive corporate money.

PAC contributions are not tax deductible.

PAHU-PAC's Operating Rules may be viewed at [www.pahu.org](http://www.pahu.org).

Questions? Please feel free to contact PAHU-PAC Chairman Shawn Orenstein 610/971-2867 [shawn@ktbenefits.com](mailto:shawn@ktbenefits.com) , Vice-Chairman Doug Moore 412/734-4900 [DMoore@seubert.com](mailto:DMoore@seubert.com) , or PAHU Lobbyist Vince Phillips 717/728-1217, [xenobun@aol.com](mailto:xenobun@aol.com).

# Supporting PAHU-PAC



Making an investment in PAHU-PAC is easy. For your convenience, PAHU-PAC accepts a number of types of payment plans.

I will support PAHU-PAC by becoming an Investor at one of the following levels:

- GRASSROOTS \$ 25.00 \_\_\_\_\_
- BRONZE INVESTOR \$ 100.00 \_\_\_\_\_
- SILVER INVESTOR \$ 250.00 \_\_\_\_\_
- GOLD INVESTOR \$ 500.00 \_\_\_\_\_
- COMMONWEALTH INVESTOR \$1,000.00 \_\_\_\_\_

\_\_\_\_ Personal Check

\_\_\_\_ Credit Card Payment

My credit card is Visa \_\_\_\_ Master \_\_\_\_ American Express \_\_\_\_ Discover \_\_\_\_

Card Number \_\_\_\_\_

Expiration (month/year) \_\_\_\_\_

\_\_\_\_ Automatic Recurring Credit Card Deduction

PAYPAL Online secure transaction. Go to [www.pahu.org](http://www.pahu.org) and click to PAHU-PAC link.

NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_  
(HOME) \_\_\_\_\_

PHONE (\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_) \_\_\_\_\_

E-MAIL \_\_\_\_\_

SIGNATURE (Required) \_\_\_\_\_

LOCAL PAHU CHAPTER \_\_\_\_\_

WHAT LEGISLATORS OR STAFF DO YOU KNOW? \_\_\_\_\_

Return this form to PAHU-PAC, Bob Ziff, Treasurer, 17 North Delmorr Avenue, Morrisville, PA 19067. (215) 428-9500 FAX (215) 428-9720 E-MAIL [rziff@avanti.cc](mailto:rziff@avanti.cc)